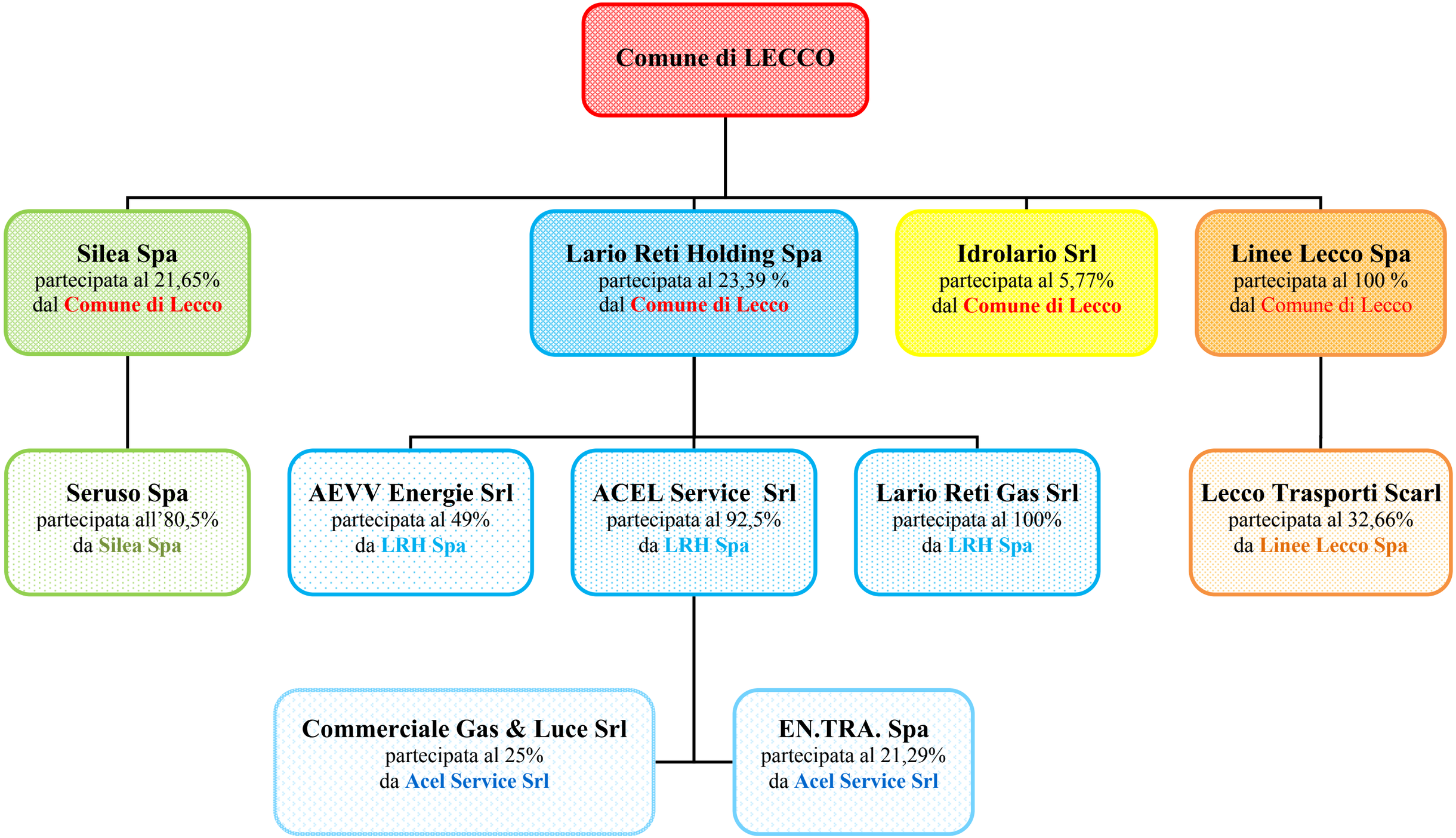RAPPRESENTAZIONE GRAFICA – situazione al 01.01.2018